

## **TRAFALGAR GROUP Business development**

Our model is based on organic growth and strategic partnerships both for trading opportunities and asset origination.

Over the years our activities have enabled us to develop remarkable insights into the commodity sectors that are becoming increasingly interrelated. Equally, our strong physical presence throughout the value chain helps provide knowledge and identify the path for our continued growth.

Partnerships with participants in the energy markets, global and local have played a key role in our business to date and will undoubtedly continue to do so as we move forward.

**Trafalgar Group** business development team is led by seasoned experts predominately from the energy, commodities trading and finance sectors. They have extensive experience in the commodities, energy sector both in developed and emerging markets. Their skill is in recognizing and evaluating partnership based opportunities that are fundamental to the realization of our vision.

### Origination

The ever-growing correlation between energy products, commodities and financial services represents opportunity for us. Our origination team coordinates all the physical and financial elements that enable the realization of large scale transactions anywhere along the supply chain. Working with our trading desks, the team operates across all commodities and all the potential markets and helps partners to meet their business objectives by providing access to adequate financial resources.

### Partnership Investment

**Trafalgar Group** can become an equity investor through joint ventures or a trading partner with long term off-take agreements. We have extensive experience in operating wholly or partially owned businesses in the oil, LNG, coal and Ore sector and can provide technical expertise to help develop an asset and realize its potential. By

combining our skills with those of the asset owner we can create synergies that ultimately generate benefits for all.

Coupled with our inherent trading expertise, we maximize financial opportunities by looking at assets differently.

**Trafalgar Group** believes in partnerships. We commit to the relationship as much as to the asset itself.

## Commodity financing

**Trafalgar Group** is willing to enter into agreements with energy and commodity producers that provide financing and will help bring products to market in a timely and controlled manner. Our seasoned commodity finance experts can provide tailored funding to all segments of the market place.

We can provide access to credit and investment for long or short term transactions in oil, coal, Ore and metals. We also have extensive experience in mining and E&P financing support. Commodities prepayment facilities and working capital are available to our customers and we allocate our financial resources and technical expertise to support dedicated joint ventures.

**CEO**

*AL RAJPOT*



Trafalgar Int'l Consulting Inc U.S.A.